

case study: Bespoke Recruitment



Since 1992 **giant** have provided specialist, end to end workforce management software and support services to large and small recruitment agencies, internationally.

be
spoke

Bespoke Recruitment

the client

Award winning recruitment agency Bespoke Recruitment (Construction) Limited has been a partner of **giant finance+** since 2005.

Bespoke Recruitment has been serving the construction industry since 2001, offering trades and labour placements, search and selection for management positions, builder's cleaning services and professional site engineers for a range of clients.

the challenge

Bespoke turned to **giant finance+** to provide a permanent recruitment finance solution, along with payroll and credit control services.

"In our industry, we need to pay the workers on time every week, but we need to offer our customers decent payment terms as well. Their factoring product is perfect for us to do that" explains Co-founder and MD Simon Noakes.

the solution

"**giant finance+** know the recruitment industry; they understand our business and its pressures, so offer a flexibility that you wouldn't necessarily get from a bank. Where a bank is often black and white, **giant finance+** don't penalise us if a client is a day late on payment. This sort of relationship was critical to the success of our business", says Simon.

Furthermore, rather than a simple finance partner, the peace of mind offered by **giant** to Bespoke means they can concentrate solely on growing their business.

about giant

Since 1992 **giant** have provided specialist, end to end workforce management software and support services to large and small recruitment agencies, internationally.

We invest heavily in our cloud-based software which ranges from candidate sourcing and onboarding through to timesheet management, billing and payroll. Our support services include candidate screening, employment solutions and legislative risk management; whilst at our specialist division, **giant finance+**, we provide tailored funding, software and support services for start-up to medium sized recruitment agencies.

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