

giant



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about the client

With 13 years experience supporting the recruitment industry, Trident launched their agency this year to provide specialist services to the education sector. Trident works with clients to ensure the right people are hired for the right role on an interim or permanent basis.

overview

As a start up, it was important to Trident that their finances were dealt with as a priority, with payment collection critical and that's where **giant finance+** came in. We've been supporting new start recruitment agencies for decades so we know the level of support needed to help grow a successful agency. Partnering with **giant finance+** has meant Trident can focus on the sales aspect of recruitment which is essential for any business in it's infancy.

"The **giant** system and personnel are superb. Andy (Client manager) is always happy to take a call and talk through all elements/queries until complete understanding has been gained.

The overall system is seamless, with great feedback from our end clients! Once they get to grips with the authorisation, they tend to find the process more desirable than the paper timesheets/invoices that our competitors use.

From the Halo portal you are able to easily see the finance status at a glance. It is clear that **giant** have thought about the needs and wants of their clients as you are able to easily download reports at will to pass on to your accounts/bookkeepers.

Sam Jackson, Director